## **JAKE LIENING**

LAND MANAGER

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## BIO



Jake Liening came on board with Peoples Company in January 2023, where he will primarily focus on production agriculture and asset management throughout the Pacific Northwest. His passion for both agriculture and the relationship that farmland as an asset class plays in the U.S. economy makes him a great addition to the land management team at Peoples Company.

Jake was born and raised in Walla Walla, Washington. Growing up in wheat country meant working wheat harvest every summer, whether that was driving trucks, custom cutting throughout eastern WA, or loading grain barges on the Snake River. The opportunity to work with other commodities also arose as his family's grass seed operation is based throughout the Walla Walla Valley. Out of college, Jake was able to expose himself to the commercial lending sector, while then transitioning to performing due diligence items behind the scenes of land management for Mountain West assets before starting in the land management business with Peoples Company.

From being raised in an agricultural environment to now being a current member of the U.S. Air Force, Jake maintains the ability to work within a high-stress environment that expects consistent results. Being within a culture that continually presses for excellence above all, it pushes Jake to excel, grow, and produce results due to his proactive approach and can-do attitude. In addition to farming, Jake enjoys spending his free time in the gym, recreationally flying, hunting, and attempting to ride bulls during the rodeo season.

## EDUCATION

Whitworth University, B.B.A. Economics, 2021, Spokane, WA Omicron Delta Epsilon Member - International Honor Society for Economics ASFMRA Member - Washington & Oregon